Q3 Dealer Sales Rep Winter*GREEN* Bonus

Incentive Promo Item #1470

Market: Open to all markets.

Dates: October 1, 1997 – December 31, 1997.

Offer: Dealer Sales Reps will receive a minimum of $200 for each new TR1510 and GR Series Risograph they sell.

Bonus amounts can double to $400 for each new TR or GR Series Risograph sold when the dealership sells its Q3 Unit Growth Target. Check with your RISO sales manager for details.

To Qualify:

1. AT THE END OF THE QUARTER, submit one Cash Bonus Claim Form for your Q3 cumulative sales of new Risographs. Attach a copy of the original, computer-generated, dated customer invoice for each new Risograph sale. Claim forms that are not filled out completely and signed by the Dealer Sales Manager will be returned.
2. Mail claim form and the customer invoices to: RISO, Inc., Attn.: Q3 Sales Rep Cash Bonus, 300 Rosewood Drive, Suite 210, Danvers, MA 01923. Faxes will not be accepted.
3. Claim form must be received by January 14, 1998.
4. Any Claim Form without the Sales Rep's Social Security number and the Risograph Serial Numbers will not be processed. Bonuses will be reported as income to the IRS.
5. Checks will be distributed approximately six weeks after the end of the quarter
7. Risographs purchased through RISO Bid Support do not qualify for this promotion.
8. Additional claim forms are available from Customer Service, Item no. 1445, package of 10 for no charge.

RISO Contact: Please contact your RISO District Sales Manager if you have any questions regarding this program.

Q3 Dealer Sales Rep WinterGreen Bonus

Incentive Promo Item #1470

From October 1, 1997, through December 31, 1997, dealer sales reps can earn a minimum of $200 for each new TR1510 and GR Series Risograph they sell.

This form must be complete to qualify. Submit one form at the end of the quarter, attach copies of the original, computer-generated, dated customer invoices, and mail to: **RISO, Inc., Attn.: Q3 Sales Rep WinterGreen Bonus, 300 Rosewood Drive, Suite 210, Danvers, MA 01923.** All claim forms must be received by January 14, 1998, to qualify.

Contact your RISO District Sales Manager if you have any questions about this program.

Dealer Sales Rep: Social Security #:

Home Address:

City: State: Zip:

RISO Dealership: Dealer ID#:

Address:

City: State: ZIP:

Phone # Fax #

Authorized Signature:

Risograph Models Sold:

Model #: Serial #: Date of Purchase:

Customer Name: Title:

Organization:

Address:

City State: ZIP:

Telephone: Market:

Model #: Serial #: Date of Purchase:

Customer Name: Title:

Organization:

Address:

City State: ZIP:

Telephone: Market:

Model #: Serial #: Date of Purchase:

Customer Name: Title:

Organization:

Address:

City State: ZIP:

Telephone: Market:

Model #: Serial #: Date of Purchase:

Customer Name: Title:

Organization:

Address:

City State: ZIP:

Telephone: Market:

Model #: Serial #: Date of Purchase:

Customer Name: Title:

Organization:

Address:

City: State: ZIP:

Telephone: Market:

Model #: Serial #: Date of Purchase:

Customer Name: Title:

Organization:

Address:

City: State: ZIP:

Telephone: Market:

Model #: Serial #: Date of Purchase:

Customer Name: Title:

Organization:

Address:

City: State: ZIP:

Telephone: Market:

Model #: Serial #: Date of Purchase:

Customer Name: Title:

Organization:

Address:

City: State: ZIP:

Telephone: Market:

Model #: Serial #: Date of Purchase:

Customer Name: Title:

Organization:

Address:

City: State: ZIP:

Telephone: Market:

Model #: Serial #: Date of Purchase:

Customer Name: Title:

Organization:

Address:

City: State: ZIP:

Telephone: Market:

Model #: Serial #: Date of Purchase:

Customer Name: Title:

Organization:

Address:

City: State: ZIP:

Telephone: Market:

Model #: Serial #: Date of Purchase:

Customer Name: Title:

Organization:

Address:

City: State: ZIP:

Telephone: Market: